

CRAIG D. MCGEE

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Professional Summary

A dedicated professional with a strong foundation in leadership and sales, developed over a decade in business management and eight years in the U.S. Army. My experience includes managing multi-million dollar contracts and cultivating long-term client relationships. Committed to leveraging this experience to make a meaningful contribution to a dynamic organization.

Education

Southern Illinois University of Carbondale – 2023

Bachelor of Science in Workforce Education and Development

National Personal Training Institute – 2006

Accredited Diploma in Personal Training

Work History.

Product Handler

Parkway Products - Seneca, SC

12/2020 to 02/2024

- Partnered with cross-functional teams to **enhance manufacturing processes**, applying strong **problem-solving skills** to overcome complex challenges in a fast-paced production environment.
- **Quickly learned** all machine operations and earned a raise for perfect attendance, showcasing a **commitment to excellence and reliability**

Business Manager

Greenville Rental – Greenville, SC

02/2009 to 05/2019

- **Managed a comprehensive sales and service portfolio** for over 1,000 clients annually, overseeing the full customer lifecycle from initial contact through retention. This demonstrates a holistic approach to account management and customer support.
- **Generated between \$450K–\$900K in annual portfolio revenue** by strategically managing over 300 contracts, proving a direct ability to drive sales growth and manage a high-value book of business.
- **Cultivated long-term client relationships** by consistently maintaining over a 95% customer satisfaction rate

Operations Specialist

United States Army – Ft. Benning

02/2000 to 02/2008

- Led and mentored a team of **five personnel**, fostering a disciplined and high-performing environment that consistently met operational objectives.
- Managed and maintained strict accountability for over **\$2 million in high-value equipment** and assets.
- Applied critical thinking and problem-solving skills to navigate and overcome complex challenges in **dynamic, high-pressure environments**.

Key Accomplishments

- **MedTechVets Career Transition Fellowship**, where I was selected through a **competitive process** to participate in a specialized career transition program for Veterans entering the MedTech industry
- **Completed a 135-hour capstone project** with Parkway Products, delivering value in training design, documentation clarity, and workflow optimization.
- **Covered Greater Greenville and surrounding South Carolina**, maintaining **client relationships** and supporting long-term growth at Greenville Rental Inc.
- **Completed 8 years with Honorable Discharge and IRR service**; served at **Ft. Benning, Korea/DMZ, Ft. Riley, and Ft. Irwin**.